

integrated



minds

solutions



AXIS Travel

- ▶ The self-contained super-PNR repository helps decrease your reliance on your conventional CRS
- ▶ AXIS Travel automatically populates an Apollo PNR with its own customer profile information, improving accuracy and efficiency
- ▶ The live-MIR makes it possible to have front-line editing, allowing agents to correct their own mistakes
- ▶ AXIS Travel prints its own invoice/itinerary on your forms and printers, with the quality you'd like to portray
- ▶ Access timely business information using comparative sales reporting to month-to-date and year-to-date budgets
- ▶ Valuable customer data is available to your entire organization, in real time, which makes it easier to give customers what they need
- ▶ Follow-up reminder tools help keep agents organized and focused on sales and customer relationships
- ▶ User input will continue to drive the product, so AXIS Travel will evolve with your needs

AXIS Travel is a comprehensive travel agency management solution designed specifically for AAA/CAA clubs. It provides a complete customer profile database and captures and stores itinerary and payment information from multiple sources into a self-contained system. AXIS Travel incorporates front-office processing for your agents, back-room processing for accounting, and business intelligence reporting.

Super-PNR Repository

AXIS Travel hosts its own super-PNR repository, which includes air, rail, car, hotel, insurance, tour, cruise and groups. This repository enables you to decrease your reliance on your conventional Central Reservation System (CRS). This means:

- AXIS Travel automatically captures and stores booking information whether you use Apollo®, Galileo®, LeisureShopper®, LeisureLink®, Viewpoint™ or aaa.com.
- Agents, accounting staff, and travel managers all have the same view of centralized trip information, resulting in more efficient communication between your front and back offices.

Bookings Made Easy

AXIS Travel facilitates the booking process with easy client lookup, a streamlined CRS interface and flexible printing of invoices, itineraries and receipts. Here's what AXIS Travel can do for you:

- provide a quick lookup of existing clients, including member verification with CDX
- provide access to a detailed customer profile that includes Lifetime Value, areas of interest, travel preferences and special needs, citizenship and passport information, loyalty numbers, preferred payment methods, and emergency contact information



- ▶ A Windows® GUI interface makes AXIS Travel quick and easy to learn and use
- ▶ AXIS Travel shares the same user-interface as your other AXIS applications, which facilitates cross-training and improves cross-selling and member satisfaction

- automatically populate the CRS PNR with passenger information (including client name, address, phone number, and member number) and loyalty program information
- the live-MIR interface with the CRS receives information automatically, which means you don't have to re-enter client, itinerary and payment information
- print its own quality invoice/itinerary with your club's own personal look.

With Point-of-Sale and Membership integration you can further streamline branch operations:

- agents can cross-sell travel merchandise, insurance, traveller's cheques, memberships, and other products, giving your clients what they want when they want it
- integrated cash management lets you electronically balance and manage receipts for efficient branch deposit handling.

Administrative Tasks

AXIS Travel makes task management simple. Your agents can easily schedule reminders and track follow-up tasks using AXIS Travel's Diary. Agents can take notes, set up reminders pertaining to individual clients or trips, and create their own checklist.

Streamlined Accounting System for Precision

AXIS Travel provides a fully integrated accounting system suited to travel agency needs. It handles receipting, payments, BSP/ARC settlement, commission follow-up and GL updates efficiently. Key system features include:

- automated tracking of vendor credit card commissions and non-prepaid hotel and car commissions
- the ability to determine net profit/loss for each group and provide a detailed sales report of costs, clearly defining the distribution among agents and the overall group balance
- automated reminder letters for car and hotel partners
- flexible revenue recognition rules for groups
- automated postings to Accounts Payable/Accounts Receivable, BSP/ARC settlement and General Ledger Journal entries using information captured by your agents in the front office
- reduced check-processing time and saved check forms using bulk supplierpayment processing.



Related product sheets:

- Point-of-Sale
- Hotel Car and Reservations
- General Ledger
- Accounts Payable
- Accounts Receivabl

Flexible Reporting

AXIS Travel features comprehensive reporting on sales, passenger counts, and commissions by agent, branch, product, or supplier. You can access budget information and month-to-date, year-to-date, and previous year comparisons so you know where your agency stands in today's ever-changing travel landscape. You can:

- analyze the key business metrics on which success is measured using sophisticated business intelligence reporting with Cognos® PowerPlay®
- generate extensive management and sales reports, as well as flexible ad-hoc drill-down reporting options for detailed and summary information using AXIS Make Your Own Report
- enhance your commercial accounts using a wide range of corporate reports that give you the information required to strengthen client relationships
- determine the success or failure of custom group tours with profit and loss balance reporting. AXIS Make Your Own Report