

integrated



minds



solutions



Sundry

- ▶ Product price types, let you offer prices that suit various types of clients (for example, Basic, or Plus member)
- ▶ Flexible pricing qualifiers facilitate tiered product pricing
- ▶ Services Utilized update ensures complete information is available for Lifetime Value and Product Index calculation
- ▶ User-defined savings messages let customers know the extent of their savings on product purchases
- ▶ Accurate inventory maintenance reduces errors, costs and potential theft
- ▶ Inquiries on past sales are easy, using the transaction or member number
- ▶ Automatic posting of AXIS General Ledger entries eliminates manual errors, for fast and accurate accounting
- ▶ Ability to set prices for a future date lets you handle price changes easily, in advance
- ▶ Product bar codes can be scanned for efficient and accurate sales processing
- ▶ Redemption of affinity dollars on product purchases provides desirable payment options for customers
- ▶ Special International Driving Permit (IDP) and Gift Certificate processing facilitate the sales process

AXIS Sundry (SUN) processes sales of various products and is included as a component of the AXIS Point-of-Sale application. Sundry provides bonus features, such as inventory control, gift certificate handling, and non-sale transaction tracking.

Sundry updates the client's Services Utilized history—providing valuable member service, lifetime value and marketing information. In addition, all transactions automatically update AXIS General Ledger.

Processing Sundry Transactions

Using Sundry, AXIS Point-of-Sale tellers can sell products such as merchandise, attraction tickets, and passport photos; or enter non-sales transactions, such as cash a client's check, or distribute free products to members. Using Sundry, tellers can also:

- sell products which require special processing. For example, they can sell gift certificates and track the owner and value of each certificate, or sell International Driving Permits (IDP), and fill-out and print the required forms
- add discounts to products at the point-of-sale
- process commission checks that have been sent to a branch office and match to an Accounts Receivable (AR) invoice, or to the non-AR commission tracking in the Hotel and Car Reservations application
- process merchandise returns and refunds for products sold through Sundry
- print a sales receipt for each client, itemizing all purchases. If required, they can reprint a receipt at any time using the Sundry Inquiry feature
- print user-defined savings messages on customer receipts, to highlight a client's savings or potential savings (due to product price types) and promote any special offers featured by your club.



Related product sheets:

- Point-of-Sale
- Inventory

Using AXIS Inventory with Sundry

Both sales and non-sales transactions can affect inventory levels. When your club uses AXIS Inventory, Sundry may prompt tellers for inventory information as it processes transactions. This information automatically updates inventory levels and product movement data in AXIS Inventory, letting you keep track of product sales and quantities at every branch, for stocking and reporting purposes.

Pricing Sundry Products

Using Sundry, your club can utilize a variety of options which provide flexible product pricing including:

- multiple price types for your products—you can offer different prices for different clients (for example, Basic member, Plus member, senior citizen, and non-member)
- automatically apply a discount to the product price
- tiered pricing based on your own product qualifiers—you can sell baseball tickets with 'seating level' as a qualifier, or you can sell mobile phones with 'airtime' as the qualifier, for example
- product pricing in domestic and foreign currencies—Sundry automatically calculates exchange amounts based on current exchange rates
- a multi-layered tax structure to accommodate special city or regional taxes on individual products
- set up products to generate affinity dollars that can be used by the client at a later date. The calculation of the affinity dollars can be based on the client type (regular member, plus member, etc.).

Tracking Sales

To view details of past sales, users can perform a Sundry Inquiry by client and transaction reference number at any time. The inquiry shows complete details for the requested transaction. The inquiry also offers a table look-up of all Sundry transactions recorded for the client, showing the receipt number, date, total amount, product(s) and payment method for each transaction.

Generating Sundry Reports

Sundry provides reports you can use to evaluate sales volumes and branch or teller productivity, and audit transactions. These reports include:

- a Transaction Audit Report, which shows detail or summary information for product sales, including sales quantities and revenues
- a series of monthly and annual sales reports, which summarize sales volumes or show sales volumes by branch, product and teller.
- (for Canadian clubs) an (IDP) report to track IDP sales, status, and revenue
- a Refund Payables Summary Report includes all Sundry transactions that generated a cheque request, the client, the payable reference number, and the refund cheque amount.