

integrated



minds



solutions



Enterprise Information System

- ▶ Comparative reporting to budgets or previous periods enables quick responses to upward and downward trends
- ▶ Exception highlighting helps identify potential opportunities and problems
- ▶ Drill-down analysis helps pin-point issues, such as performance (ERS garage, travel agent), or product sales (by branch and/or teller)
- ▶ Drag and drop Windows interface is easy to use, enabling quick creation of personalized reports
- ▶ Timely and accurate reporting eliminates need for manually tabulated end-of-month statistics and/or decreases costs for custom reporting
- ▶ Publish reports to your Intranet, sharing information with other users
- ▶ Easy access to EIS reports using a web browser simplifies the distribution of information
- ▶ Variety of graphical displays enables customized reporting for various audiences
- ▶ Balancing to General Ledger provides confidence to implement teller/agent incentive programs

Enterprise Information System (EIS) is a powerful analysis and reporting tool that provides timely and insightful information on your business. With EIS, you can monitor trends and factors that are driving performance. EIS can be used with AXIS Point-of-Sale, Travel, Traveller's Cheques, Sundry, Medical Insurance, Membership and Emergency Road Service.

The EIS system accesses summarized operational data that is kept current via your regular end-of-day processes. To stay on top of your business, you can access budget information and the following comparisons:

- month-to-date, quarter-to-date, and year-to-date
- previous month, quarter, and year.

For example, your business executives and managers can monitor:

- retail sales and/or unit counts, by product class, product, supplier, branch, or teller
- travel sales, commissions, passenger counts, and/or discounts by product, supplier, destination, customer type, branch, or teller
- emergency road service calls, costs and /or response times by problem code, clear code, garage, grid, car model and age
- membership counts and amounts by coverage code, sales source, join date, or sales representative for new and renewal activity
- staff and/or ERS garage performance.

Multi-Dimensional Analysis and Reporting

The EIS system utilizes Cognos® PowerPlay® (the world leader in business intelligence) to manipulate summarized operational data to obtain useful insights into your business. With PowerPlay, you can:

- define the unit of measure, data values, ranking and sorting to use on your reports using a drag and drop design environment
- choose from a wide range of graphical displays, for example, cross tabs, graphs and charts

- print canned or customized reports, or publish to an intranet where they can be accessed from a web browser
- define your own calculations, such as determining actuals as a percent of budget, or previous year results
- filter dimensions to only look at specific values, for example, sales for a particular branch or agent, or garage response times
- define exception highlighting for values above or below a designated range
- save data in Microsoft Excel, or Adobe PDF format.

Obtain your results quickly, typically in seconds and choose between the PC Client or web version. With “User Class” security, you can restrict the dimensions, or portions of dimensions that the members of that User Class have access to.

EIS Setup

Setup functions let you define special analysis and reporting groupings, enabling you to report on grouped areas rather than just one area:

- EIS Membership lets you define regions and zones
- EIS Travel lets you group travel destinations.

You can also define time sensitive groupings, such as:

- member since groups (based on join year, for example) in EIS Membership
- car age, work shift (morning, afternoon, or evening), ETA (10 minutes early, or 10 minutes late, for example) and elapsed time (dispatch to on scene, or on scene to clear, for example) in EIS Emergency Road Service.

When you set up budgets, you can create branch reports that compare revenue budgets to actual amounts. Using EIS Travel, you can define budgets by agent and using EIS Medical Insurance you can define budgets by supplier. You can also define special ‘event dates’, such as mid-month automatic renewals to account for days with significant increases and identify holidays to be excluded from prorated budgets. Using EIS Emergency Road Service you can compare budgets to costs and call counts costs.